

# Profit and Loss

## Gosford District Tennis Association 1 July 2019 to 30 November 2019

	30 Nov 19	30 Nov 18	30 Nov 17
<b>Income</b>			
Alex & Jono Court Hire	7,593	1,175	-
Cafe Income	14,633	21,822	11,996
Coaching Income	64,679	24,040	86,297
Competition Income	10,693	9,871	23,809
Court Hire	21,565	33,941	22,178
Events Revenue	1,751	-	488
Front Desk Admin Fee	1,636	-	-
Grants Received	5,067	-	-
Holiday Camps	-	4,650	8,283
Interest Income	9	9	27
Membership Income	7,426	6,501	-
Other Revenue	2,002	2,658	1,736
Pro-Shop Income	23,375	12,470	11,197
Sponsorship Income	10,072	9,689	2,727
Tournament Income	44,917	43,508	11,260
<b>Total Income</b>	<b>215,418</b>	<b>170,333</b>	<b>179,997</b>
<b>Less Cost of Sales</b>			
Opening Stock	-	7,472	6,244
Cafe Purchases	7,639	13,308	10,689
Coaching Contractor	57,662	28,517	16,491
Coaching Equipment & Balls	-	-	209
Competition Expenses	2,708	48	950
Pro-shop Purchases	12,140	6,279	9,145
<b>Total Cost of Sales</b>	<b>80,149</b>	<b>55,622</b>	<b>43,729</b>
<b>Gross Profit</b>	<b>135,269</b>	<b>114,711</b>	<b>136,269</b>
<b>Plus Other Income</b>			
Insurance Recoveries	(208)	6,050	-
<b>Total Other Income</b>	<b>(208)</b>	<b>6,050</b>	<b>-</b>
<b>Less Operating Expenses</b>			
Accountancy & Financial Reporting	2,800	2,500	1,998
Advertising & Promotion	-	915	1,024
Affiliation Fees	618	6,041	2,247
Bank Charges	769	494	(7)
Bank Fees - Active	-	22	-
Bank Fees - Bank Charges	106	92	104
Bank Fees - Ezy Debit	40	-	727
Bank fees - Merchant Charges	-	-	763
Borrowing Costs	-	-	30
Capital Assets Expensed<\$20K	17,755	-	1,700
Cleaning and Waste Removal	1,671	342	2,021
Coaching Expenses	(8)	(1,807)	2,551

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	30 Nov 19	30 Nov 18	30 Nov 17
Computer Expenses	1,004	-	-
Depreciation	-	-	4,658
Electricity	9,950	12,808	7,181
Event Costs	2,512	-	277
Freight & Courier	-	604	-
Fuel	139	-	-
General Expenses	164	-	-
Holiday Camp Expenses	350	2,734	1,186
Insurance	-	1,888	1,625
Interest - MV Loan	-	-	723
Meeting Expense	-	-	212
Motor Vehicle Expenses	-	-	450
Office Expenses	-	-	734
Printing, Stationery & Postage	515	1,344	1,397
Property Maintenance	2,341	-	-
Rent - Council	2,106	2,106	2,106
Repairs and Maintenance	7,469	14,887	1,858
Salaries	46,208	41,706	108,900
Security	442	-	-
Staff Amenities	377	114	571
Subscriptions	1,779	2,440	2,263
Superannuation	4,181	3,539	9,689
Telephone & Internet	1,467	1,622	3,247
Toilet and Washroom Supplies	228	394	-
Tools & Equipment	163	-	-
Tournament Expense	26,110	27,625	17,023
Travel - National	8	-	-
Uniforms	486	(343)	1,679
Website Costs	2,090	-	-
<b>Total Operating Expenses</b>	<b>133,838</b>	<b>122,068</b>	<b>178,936</b>
<b>Net Profit</b>	<b>1,222</b>	<b>(1,308)</b>	<b>(42,667)</b>